

## **GOODKIN & LYNCH, SPECIALISTS IN RISK MITIGATION, RETAINED TO REPRESENT TWO REAL ESTATE FUNDS PURCHASING DEFAULTED LOANS**

### ***Firm Sees “Next Wave” of Investor Interest in Distressed Properties, Loans Requiring Sophisticated Legal Services***

**(LOS ANGELES – March, 2010)** – Dan Goodkin, a founding partner of Goodkin & Lynch, a leading specialty real estate law firm focused on minimizing the risk of liability to real estate developers and owners, has been retained by two real estate investment funds based in the Pacific Northwest.

Mr. Goodkin will provide an array of legal services, including dispute resolution, negotiated settlements and modification/restructure to the funds, both of which are focused on purchasing defaulted loans at a deep loan to value discount, on a volume basis.

“In spite of the current sluggishness of the commercial real estate market, a growing number of well-capitalized investors are creating new opportunities in the distressed properties and/or distressed loans market. While this can be an advantageous play in a down-market, acquiring distressed or defaulted loans require highly sophisticated risk mitigation because of the myriad of issues that may arise,” commented Mr. Goodkin.

Forecasted to be the “next wave” of investment in the commercial real estate market, distressed properties are generally defined as those falling short of initial investor expectations due to management problems, loan defaults, debt obligations or valuation changes.

#### **About Goodkin & Lynch, LLP**

*Goodkin & Lynch was formed by specialist attorneys, with the goal of implementing strategies to minimize the risk of liability to real estate developers amid frequent changes in real estate law. The firm’s combined litigation and transactional experience allows it to identify existing and potential risks that can lead to costly litigation, and implement solutions designed to avoid*

*liability exposure in the future. Its highly experienced attorneys are adept at all aspects of real estate litigation, business litigation, insurance coverage and risk management for public and private developers, owners, builders, lenders and investors.*